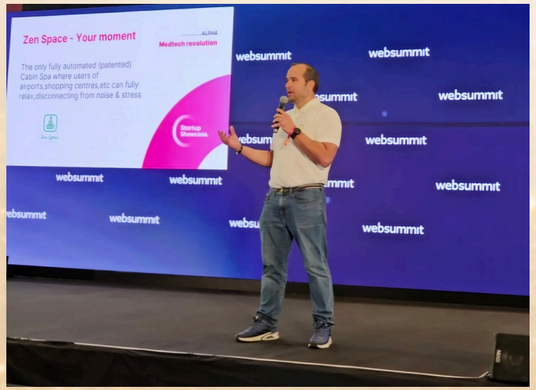
Zen Space®

YOUR MOMENT

Zen Space® – Your Moment

Automated Wellness Pods for High-Traffic Environments

Validated with paying customers | Patented technology | Airport expansion underway



Frederick Tylki — CEO & Co-Founder



The Problem — Recovery Has Not Kept Up With Modern Life

High-traffic environments create stress, fatigue and sensory overload.

Existing recovery options are slow, expensive, space-intensive or staff-dependent.

People increasingly need rapid, accessible recovery during the day — not another destination they must travel to.

There is no scalable, private and fully automated solution for rapid recovery in high-traffic environments.



The Solution — Zen Space® Automated Wellness Pod

A private, multisensory wellness experience in just 2.9 m².

- 10–20 minute automated sessions
- Full-body Shiatsu massage
- Sound + image + aroma therapy



- Sound-isolated private-feeling cabin
- No staff required
- Plug-and-play | Approx. 6-hour installation
- Designed for 24/7 environments



Wellness infrastructure designed for where people already are.

Why Now? Automated Wellness Is Becoming a Commercial Category



Consumer Behaviour

Short, convenient wellness experiences are increasingly part of everyday life.



Venue Economics

Airports, malls and workplaces are seeking experience-enhancing, unattended services.



Proven Regional Behaviour

Automated paid relaxation has already scaled commercially across Southeast Asia.



The market is moving from traditional wellness destinations toward wellness-on-demand infrastructure.

More Than a Massage Chair – A Complete Private Wellness Experience

Full-Body Shiatsu Massage
Advanced 4D massage technology for complete body relief.

Sound-Isolated Privacy
Engineered for total discretion and quiet retreat.

Image Therapy
Calming visuals that reduce stress and restore focus.

Sound Therapy
Curated soundscapes to relax, energize, or restore balance.





Experience Zen Space in Action

See how Zen Space transforms any moment into a private wellness escape.

WATCH THE VIDEO >

Aroma Therapy
Essential oil diffusion to elevate mood and promote well-being.

Fully Automated
Intuitive touchscreen experience with zero staff required.

Certified Air Exchange
Hospital-grade filtration with continuous fresh air circulation.

10–20 Minute Format
Optimized sessions designed for real life and real results.

Massage is *one component* of Zen Space – not the entire product.

Built by Entrepreneurs with High-Traffic, Operational and Technical Experience



Frederick Tylki — CEO & Co-Founder



- 18+ years in aviation / high-traffic environments
- Former easyJet operational, training and recruitment experience
- Founder of Boat Rent World — international partner-led platform
- Entrepreneur across travel, education and wellness

Blanka Tylki — Co-Founder & Creative Director



- Product development
- Brand and customer experience
- Co-created Zen Space from concept to commercial product

Claudio Benotto — CTO



- Robotics
- Automation
- Engineering

Supported by specialist financial and legal advisors in Europe.

Zen Space
YOUR MOMENT

Strong customer validation

WHAT WE PROVED

3,000+
paying users

100%
satisfaction among surveyed customers

5–15%
passer-by conversion

Repeat usage

Successfully operated in a live commercial environment



Multiple Revenue Models — One Scalable Platform

PAY PER USE

Airports | Shopping Centres | High-Traffic Venues

Customer pays per session.

B2B LEASE / PURCHASE

Companies | Hotels | Healthcare

Organisation pays for employee/customer access.

STRATEGIC VENUE PARTNERSHIP

Revenue Share | Venue-Funded Deployment | Local Operating Partner





Different commercial structures allow Zen Space to enter locations without relying on one deployment model.

Malaysia Unit Economics — Clear, Testable, Scalable

Clear deployment economics, flexible pricing and testable Malaysia revenue assumptions

Deployment Economics

RM92,000
Production + installation per pod

RM23,000
Annual floor-space cost per pod

12 → 25
Paid sessions/day benchmark → optimisation target

Malaysia Pricing Strategy

Target Pricing

10 min — RM40
20 min — RM80

Price Test

10 min — RM30
20 min — RM60

Pricing optimised by location based on conversion, utilisation and customer behaviour.



Illustrative Annual Revenue

Based on 365 operating days and an illustrative 50/50 session mix.

12 sessions/day	RM262,800 at RM40/RM80 pricing	RM197,100 at RM30/RM60 pricing
25 sessions/day	RM547,500 at RM40/RM80 pricing	RM410,625 at RM30/RM60 pricing

Annual floor-space cost: RM23,000

Revenue remaining after floor-space cost

RM239,800 → RM524,500 at target pricing

RM174,100 → RM387,625 at test pricing

Site-level figures shown before payment processing, electricity, consumables, maintenance and other operating costs.

ASEAN Market Opportunity

A Large Addressable Network of High-Traffic Venues

AIRPORTS

High traffic • waiting time • stress • premium passenger economics

COMPANIES

Employee wellbeing • recovery • productivity

PREMIUM MALLS

Customer experience • dwell • differentiation

Secondary venues: Hotels • Universities • Clinics • Events



ASEAN MARKET SIZING

TAM
~RM1.43B
annual revenue potential
ASEAN opportunity

SAM
~RM984M
annual revenue potential
6 priority ASEAN markets

SOM
~RM19.8M
3-year obtainable revenue
20 locations / 50 pods

Management estimates. TAM/SAM based on ~RM437K mature annual revenue per pod. SOM assumes 20 own pay-per-use pods generating RM175,200 per pod per year, plus 30 B2B / partnership pods generating RM190,000 in Year 1 and RM60,000 in Years 2–3, for a total 3-year obtainable revenue of ~RM19.8M.

Corporate wellbeing budgets provide additional B2B upside and are not included in TAM / SAM / SOM.

> Zen Space does not need thousands of locations to build a meaningful business — *a relatively small network of productive pods can create significant recurring revenue.*

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Where Zen Space Sits in the Wellness Landscape

	Rest N Go / Massage Chairs	Sleep Pods	Traditional Spa	ZEN SPACE
Automated	✓	–	✗	✓
Private / Sound-Isolated	✗	✓	–	✓
10–20 Minute Format	✓	✗	✗	✓
Massage	✓	✗	✓	✓
Multisensory Experience	✗	✗	–	✓
Compact Deployment	✓	–	✗	✓
Premium Individual Experience	✗	–	✓	✓



Zen Space combines: Speed, Privacy, Automation, Scalability, Premium experience

Creating a NEW category: Automated Micro-Wellness

No direct competitor currently offers this combination.

ASEAN Market Validation — Rest N Go Proves the Opportunity

Automated relaxation has already scaled regionally. Zen Space targets the premium evolution of the category.

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REST N GO

Rest N Go
Innovative · Comfortable · Relaxation



- Thousands of massage chairs
- Large multi-market ASEAN footprint
- Airports, malls & transport locations
- Listed on Bursa Malaysia ACE Market — July 2026
- ~RM102M implied IPO valuation
- ~RM16.4M capital raised

Public review example: 3.5/5 ★★★★½

Automated Massage → Automated Premium Wellness

Zen Space
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- **PRIVATE —** Sound-isolated personal cabin
- **IMMERSIVE —** Shiatsu + sound + image + aroma
- **PREMIUM —** Higher-value 10–20 minute wellness experience
- **MULTI-MARKET —** Airports + workplaces + premium malls + hospitality



99.99% customer satisfaction | 3,000 paying customers

Rest N Go validates the consumer behaviour and regional business model.
Zen Space has the opportunity to build the premium, private and multisensory segment of automated wellness across ASEAN.

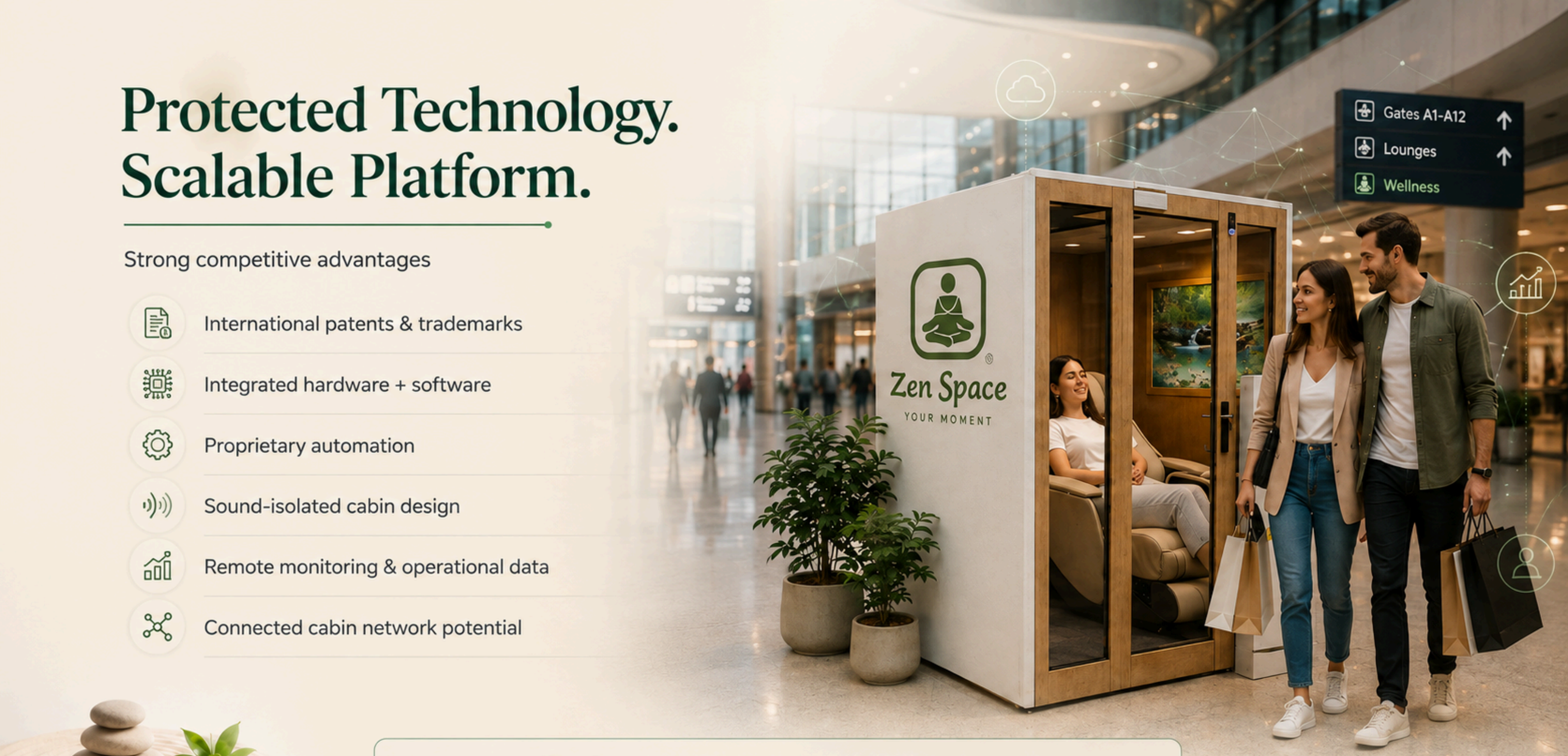
Zen Space combines: **Speed, Privacy, Automation, Scalability, Premium experience**

Creating a NEW category: Automated Micro-Wellness

Protected Technology. Scalable Platform.

Strong competitive advantages

- International patents & trademarks
- Integrated hardware + software
- Proprietary automation
- Sound-isolated cabin design
- Remote monitoring & operational data
- Connected cabin network potential



Zen Space is building more than a pod —
it is building a **connected automated wellness platform.**

Roadmap & Milestones

From Product Validation to Airport Product-Market Fit

2024–2025 — First Pod Installation & Validation

First pod installation and validation in Milan

2025 — Early Traction

Web Summit participation

User traction: 3,000 customers to date and 100% customer satisfaction rate

2026 — Acceleration & Airport Progress

Airport interest and procedure started for Warsaw Airport (EU)

Selected by leading start-up accelerators in Europe in early 2026 and in Malaysia in late 2026

beta-i

RETAIL-X
ACCELERATING RETAIL & COMMERCE

2027 — Expansion Roadmap

- Warsaw and Barcelona airport deployment
- First companies enrolling in Europe and ASEAN
- Shopping-centre partnerships planned

2030+ — Further Expansion

Further EU and ASEAN expansion

Consider new markets



Validate → Optimise → Replicate → Scale

Investment Required — RM1.6M Round

Fueling Malaysia growth with a capital-light, partner-accelerated model

Zen Space
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RM1.6 MILLION
for 15% Equity

PRIMARY FOCUS
High-Traffic Pay-Per-Use

PRIMARY CUSTOMER
Airports & High-Traffic Venues

MARKET ENTRY
Malaysia → ASEAN

This round builds the platform and initial validation; partners fund scale.

RM1.6M → 30 PODS IN 18 MONTHS

6 PODS SELF-FUNDED
By Zen Space

Production + Installation
6 × RM92,000 = RM552,000

First-Year Floor-Space Rental
6 × RM23,000 = RM138,000

TOTAL INITIAL COMMITMENT
= RM690,000

24 ADDITIONAL PODS
Prepaid / Partner-Funded

Companies / Partners fund deployment.
Upfront payment of
RM170,000
per pod for Year 1, which covers installation, full maintenance & repairs, aromatherapy, cleaning & anti-bacterial wipes, etc.

After 12 months:
~RM3,000 / month
per pod (depending on volume ordered)

RM690,000
Direct initial deployment commitment by Zen Space

+

RM910,000
Remaining from RM1.6M round for market entry & platform build

=

24 PODS
Customer / partner-funded deployments

USE OF FUNDS (RM1.6M)

43% RM690,000
Initial Deployment (6 Self-Funded Pods)
Production, installation & first-year floor-space rental

22% RM352,000
Malaysia Market Entry & Operations
Entity setup, approvals, logistics, local infrastructure & launch

20% RM320,000
Commercial Partnerships & Sales
Venue acquisition, partner agreements, marketing & business development

15% RM238,000
Working Capital & Operations
Local team, maintenance capability, spares, tech & day-to-day ops

TOTAL	100%	RM1,600,000



Equity finances the platform and initial validation;
customers and partners increasingly finance deployment.

Exit Potential

Multiple Strategic Exit Pathways:

1. Partial or full exit on next round of investment planned for 2031

2. Potential acquirers include:

- ✓ Airport service operators
- ✓ Wellness equipment manufacturers
- ✓ Hospitality and hotel groups
- ✓ Corporate wellbeing platforms
- ✓ Mobility and infrastructure companies
- ✓ Major VCs

Target exit horizon: **5–6 years**



Let’s build the next stage and bring the future of wellness automation to Malaysia together

Validated product. Clear next milestone.
Scalable international opportunity.

Let’s build the next stage together.

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